OCEANIS 38.1

Code	Description	Augustus 2020

		VERSIONS			Incl. 21% BTW
		PROPULSION			
*1	1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD			€ 151.129
*1	1ZB1	YANMAR 3JH5CE 29KW (40HP) DIESEL SD			€ 153.186
		LEST			
*2	220	DEEP CAST IRON KEEL			Free of Charge
*2	210	SHALLOW CAST IRON KEEL			€ 956
*2	2D1	LIFTING KEEL			€ 8.954
		LAYOUT			
*3	3B6KQ	2 CABINS VERSION - SIDE GALLEY - WALNUT ALPI			Free of Charge
*3	3B6RQ	2 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI			€ 1.694
*3	3E5KQ	3 CABINS VERSION - SIDE GALLEY - WALNUT ALPI			€ 1.791
*3	3BGKQ	2 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI			€ 2.299
*3	3EDKQ	3 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI			€ 3.255
*3	3E5RQ	3 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI			€ 3.424
*3	3BGRQ	2 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI			€ 3.993
*3	3EDRQ	3 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI			€ 4.937
*3	3BLKQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI			€ 5.034
*3	3BLRQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI			€ 6.437
*3	3E6KQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI			€ 6.619
*3	3E6RQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI			€ 7.696
		UPHOLSTERY			
*5	5BL02	NEO 05 - UPHOLSTERY IN SALOON			Free of Charge
*5	5BL21	CHINE MOKA UPHOLSTERY IN SALOON			€ 557
*5	5BL20	TAUPE PVC UPHOLSTERY IN SALOON			€ 557
		TRIM LEVEL			
-F	21VCB	FAMILY TRIM LEVEL Solid wood slatted aft platform Solid wood slatted helm seats De luxe cockpit table (polyester) Electric windlass + Remote control Hot/cold water cockpit shower 2 halyard bags Aft transom protection Outboard engine bracket Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 230 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries Extra water tank (200 L / 53 US Gal) Saloon + Cabins: fans Mosquito nets on portholes			€ 16.819
-F	21V1B	COMFORT TRIM LEVEL Solid wood slatted aft platform Solid wood slatted helmsman grid seats Cockpit opening porthole for aft cabin(s) Mosquito nets 2 halyard bags Hot/cold water cockpit shower Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Stainless steel 2 burner oven/grill cooker on mounting (in lieu of standard) LED indirect lighting in saloon Full 12/230 V system (Inside sockets, 40 Amperes battery charger, Shore power socket) 2 Additional 80 ampères service batteries			€ 11.374
		PACKS			
-P	A10LA	PACK PERFORMANCE - WITHOUT SAILS Extended mast (+ 1,00 m / 3'3") German System (Two-way mainsheet at the helm station) Flat deck furler Adjustable genoa traveller Mainsheet Dyneema Cascade backstay Performance hull decoration			€ 3.509

-P	A32	DOWNWIND PACK Polyester bowsprit Asymmetrical spinnaker rigging / Code 0 Second bow roller and bobstay Coach roof winch to starboard - manual (H35.2STA) + Clutches + Halyard bags			€	2.940
-P	R21B	COASTAL PACK - B&G 1 Triton 2 Graphic display (Port steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor B&G (Windvane, Anenometer) Windex Windvane			€	2.239
-P	R21D	OFFSHORE PACK - B&G =Coastal Pack : 1 Triton 2 Graphic display (Starboard steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor B&G (Windvane, Anenometer) Windex Windvane + 1 Zeus3 7" wide wireless screen (Port steering console) Chart table: B&G V60 VHF, AIS receiver function			€	5.203
		OPTIONS				
		RUNNING RIGGING				
AC	D20	SELF-TACKING JIB HARDWARE			€	1.137
		STANDING RIGGING				
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE	#		€	506
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#		€	1.603
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#		€	901
		MAST - BOOM - POLE				
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#		€	835
		RUNNING RIGGING				
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT			€	605
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)			€	847
AU	W71A	H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA	#		€	3.745
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES			€	1.216
		SAILS				
AV	C0545	LAZY BAG - NATURAL			€	702
AV	D14	PERFORMANCE SAILS (FOR PERFORMANCE PACK)			€	5.439
AV	H02	SELF TACKING JIB -DACRON- (REPLACING GENOA)	#		€	194
AV	H21	CODE 0 WITH FURLING SYSTEM	#		€	4.695
		MOORING AND ANCHOR LINES				
BA	B01	2 ALUMINIUM MOORING CLEATS ON THE BEAM			€	97
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER			€	571
BA	G11	ELECTRIC WINDLASS 1000W + REMOTE CONTROL			€	2.493
BA	M11	MOORING-ANCHORING KIT			€	1.143
		EXTERIOR LAYOUT				
BE	A50	MAINSAIL ARCH			€	4.078
BE	CB232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH			€	2.952
BE	C0232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH	#		€	2.650
BE	H0413	WHITE PVC COVER FOR 'LUXE' COCKPIT TABLE			€	259
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS			€	535
BE	I0132	SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH	#		€	3.836
BE	S20	OUTBOARD ENGINE BRACKET			€	218
BE	T17	'LUXE' POLYESTER-WOOD COCKPIT TABLE			€	3.104
		HUMAN PROTECTION				
BH	F02	ACCESS OPENINGS TO PORT AND STARBOARD			€	307
		EXTERIOR CUSHIONS				
BS	C050V	DOLCE 51 COCKPIT CUSHIONS			€	720
		STEERING SYSTEMS				
D0	P01	BOW THRUSTER			€	5.330
		EXTERIOR WATER CIRCUIT				
EE	B05	DOCK WATER INLET			€	576
		INTERIOR WATER CIRCUIT				
EI	B51T	SEA WATER FOOT PUMP			€	361
EI	H01	ADDITIONAL WATER TANK (200 LITERS)			€	908
		ELECTRICAL APPLIANCES				
FA	G081T	GENERATOR 6KVA 230V 50HZ - FOR 2 CABINS VERSIONS ONLY			€	23.885
		HOUSEHOLD APPLIANCES				
IA	F03TK	230V 50HZ MICRO WAVE OVEN			€	672
		HEATING AND AIR CONDITIONNING SYSTEMS				
IC	H08	DIESEL FORCED AIR HEATING			€	5.058
IC	Z042K	230V 50HZ AIR CONDITIONING			€	11.265

		INTERIOR EQUIPMENT			
II	A33BK	SEPARATE SHOWER TO PORT			€ 3.503
II	A33TK	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)			€ 4.743
II	D03K	WOODEN COMPANIONWAY STEPS			€ 1.228
II	PAK02	1 ADDITIONAL STOOL IN SALON - NEO 05			€ 491
II	PAK20	1 ADDITIONAL STOOL IN SALON - PVC TAUPE			€ 491
II	PAK21	1 ADDITIONAL STOOL IN SALON - CHINE MOKA			€ 491
II	PBK02	DOUBLE BERTH + 1 STOOL IN SALOON, NEO 05		EXP	€ 908
II	PBK20	DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE		EXP	€ 908
II	PBK21	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA		EXP	€ 908
II	Q1003	TAUPE PADDING - SALON AND CABINS			€ 194
II	S10	SLATTED BASE BED - FORWARD CABIN			€ 237
II	S202C	SLATTED BASE BED - PORT AFT CABIN			€ 247
II	S203C	SLATTED BASE BED - 2 AFT CABINS			€ 474
		TOILETS			
IT	LA05K	ELECTRIC TOILET QUIET FLUSH - PORT AFT			€ 968
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT			€ 968
		ELECTRICAL CIRCUIT			
ME	C50B2	INVERTER 12/230V 2000VA			€ 4.041
		PROPULSION - SOUNDPROOFING			
MP	C10ZF	3 FOLDING BLADES PROPELLER (FOR 30HP)			€ 1.851
		HULL STRUCTURE			
PB	C01	WHITE HULL STD			Free of Charge
PB	C22	PEARL GREY HULL			€ 2.747
		HI-FI / TV			
RH	M0405	PRE-WIRING FOR TV IN SALOON 220V50H			€ 1.506
		NAVIGATION INSTRUMENTS			
RN	B18	B&G HALO 20+ RADAR			€ 3.981
RN	P43	B&G NAC3 AUTOPILOT (WITH GYRO COMPASS)			€ 4.646
RN	R01S4	AIS 500 B&G			€ 1.640
RN	S04	FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)			€ 1.857
		OPENING GLAZING ROOF VENTILATION			
VR	I01	COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)	#		€ 571
		EXTERIOR JOINERY			
WE	A02	SLATTED WOOD ON COCKPIT SOLE			€ 2.680
WE	C04	SOLID WOOD SLATTED CATWALKS			€ 11.229
		INTERIOR JOINERY			
WI	AD6BG	BROWN OAK LAMINATED FLOORS			€ 552
		TRANSPORT FROM FACTORY AND MAKE BOAT AND SYSTEMS READY FOR DELIVERY			€ 7.200

INCOMPATIBILITY - OBLIGATIONS
AD B02 RELEASABLE INNER FORESTAY CHAINPLATE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE
AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL
AU W71A H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA NOT COMPATIBLE WITH VR I01 COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)
AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE
AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
AV H21 CODE 0 WITH FURLING SYSTEM IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
BE C0232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH
BE I0132 SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH

- Delivery is under NJI regulations. Prices are including 21% VAT
- Prices metioned are only for new boats. Not liable for price changes and errors

